



## **Furniture Group Contracts Mission Statement**

Committing to a way of business that promotes a family team spirit, equality and a feeling of fairness amongst the company's employees. Having a fully committed and focused team, providing clients with the very best service and always striving to exceed their expectations, providing solutions and being their ambassadors on-site.

## **About Furniture Group Contracts**

We are a FF&E (Furniture, Fittings & Equipment) company providing a one stop shop for new and refurbishment projects throughout the United Kingdom





Furniture Group Contracts' diverse team provides access to unique sources, streamlined procurement processes and expert project management services. We have the added benefit of an in-house design team with considerable experience in interiors and furniture design as well as our own manufacturing facility: Furniture Group Manufacturing, renowned for producing quality products.

Due to our diverse manufacturing capabilities, our machinery also has to be diverse. Furniture Group Manufacturing's in house manufacturing facility encompasses a wide range of equipment for the types of diverse manufacture that we cover. Machining includes the latest CNC technology providing and guaranteeing speed and accuracy in manufacture, edge banding, veneer cutting, stitching, pressing and sanding, laminate pressing and large vacuum pressing for large and small curved/shaped panels. We have a fully equipped spray shop allowing us to produce excellent finishes including clear lacquer, coloured lacquer, high gloss burnished finishes, French polishing, staining and coloured backed glass.

We offer a full turnkey operation for fit outs. In other words, we take care of everything ...so you don't have to!



















## **Management Team**

# Furniture Group Contracts has one of the most experienced management teams available in FF&E contracting















Robin Bland | Managing Director

Robin started up in business on 1st November 1971, after first serving a 6 year apprenticeship in joinery and cabinet making. He has over 50 years experience in joinery and handling FF&E for many different projects. Furniture Group is very much a family run business with long serving employees and their next generation forming the backbone to the management team.

### Tim Bland | Operations Director

Tim joined Furniture Group in July 2003 and soon became heavily involved in all aspects of the business. He gradually progressed over time to the position of Operations Director. His role is to ensure every department within the business runs smoothly and achieves both financial and other targets, whilst ensuring the company meets all regulatory requirements. Within this role, he is also responsible for reviewing working practices and driving the business forward, maximising profitability and ensuring a quality and comprehensive service to all our customers.

### Neil Wiseman | Contracts Director

Neil has over 25 years' experience in the building and construction industry. His early experiences were in architecture and estimating before progressing to project management, working on prestigious projects such as the Millennium Stadium Cardiff and the Library of Birmingham for specialist sub-contractors. Neil joined Furniture Group in 2014 and is responsible for running all day to day aspects of the Projects Department, including procurement, delivery, installation and liaising with customers and contractors. He manages all technical aspects of major projects including site surveys, pre-contract, progress and co-ordination meetings. He also deals with all contractual matters including variations, final accounts, CDM and Health & Safety.

### **John Smith** | Senior Estimator

John first served a 5 year joinery apprenticeship before joining the business in 1978, working his way up to becoming an estimator in 1980. John's role is to work with and oversee the Estimating Department within the group of companies which has increased in size year on year to accommodate a quick response to clients' requirements.

### Mark Smith | Technical / Estimating Manager

Mark joined Furniture Group in 2004 as an apprentice cabinet maker. In 2010 he was given the position of CNC Programmer; this lead to his involvement in the production of manufacturing drawings. In 2012 he was promoted to the management team where he is involved in projects from estimating right through to site completion.

## Marie McCusker | Designer

Marie studied at London College of Furniture and in 1985 obtained a Higher Diploma in Interior & Furniture Design. She joined the company in 1993 managing the Design and Procurement Department. Having a design background has been beneficial for Marie in maintaining client's aesthetic requirements within contracts. Over the last 20 years she has worked on a wide variety of projects overseeing the design process through to manufacture and completion.

### Mick Rich | Production Manager

Mick started out making bespoke furniture with a London based firm in 1978 that specialised in high end kitchens. In 2001 he moved to Bedford and joined Furniture Group as a joiner/cabinet maker. In 2004 he was promoted to Production Manager. This position is not just restricted to the factory facility alone as it also involves overseeing all the site surveys, checking every step of the way to ensure that what is manufactured in the factory fits correctly on-site, very often having to cater for the unexpected; some of which can be complicated, full of detailing, varying finishes and specialist elements.



## **Our Services**

I found Furniture Group's service faultless from our first meeting to final completion. They always responded quickly to our requests and worked within a very short timescale programme. They provided working drawings and high quality manufactured products, all on time, with our clients and client's representatives being very pleased with the final installation. FGC do what they say they are going to do, on time and to a high standard.



Nick Sharp, Senior Quantity Surveyor - Vinci Construction

#### What we do

- Design consultancy
- Procurement tender preparation
- Bespoke furniture design & manufacture
- Client meetings
- Space planning & office layouts
- Project management
- Full commercial costings itinerary
- Supply of products & fittings
- Full installation & fit outs
- Commissioning
- Maintenance packages

#### Fit outs

- Installation management
- Bespoke joinery
- Furniture & fittings
- Health & Safety co-ordination

### Design Workshop

Work environment analysis FF&E layouts Bespoke furniture design Co-ordination of services Manufacturing drawings

## Site Survey

Project logistics Scheduling Reporting Templating

## **Project Management**

Programming
Project phasing
Installation quality control

## Consultancy

Workspace proposals Specifications Space planning Room visuals





### Market Sectors 1

Furniture Group Contracts provided a fantastic service for us, in particular they provided support throughout the project in regards to design, value engineering, and quality management. It was a genuine pleasure to work with them to deliver the project and I would not hesitate to use them on future schemes.



Gareth Roberts, Contracts Manager - East Anglia, Balfour Beatty

#### Student Accommodation

Our no limitations attitude towards projects cannot be demonstrated any better than it does with student accommodation furniture. Furniture Group's combined design, manufacturing and installation skills holds no boundaries with its very competitive own brand furniture *Rest4Students* which caters for varied budgets and finishes from a simple melamine installation right up to a bespoke hand-laid veneered contemporary or traditional look, turning client's and architects' visions into reality at affordable budgets. Furniture Group aims to set itself above the competition in this sector† (and indeed every sector) which is demonstrated not only in our design, manufacture and installation skills, but also in our after sales service, offering clients and end users a yearly maintenance service.

#### Commercial & Retail

These sectors can be very demanding in their requirements where corporate identity, space planning, general ergonomics and efficiencies at work are of uppermost importance. This is where FGC steps up to the mark with our comprehensive bespoke solutions, easily catering for all these and many other requirements within our manufacturing and on-site installation capabilities. Furniture Group also has its own furniture brand, *Timarco*, which offers competitively priced furniture products that includes bench desking, break-out furniture, refectory furniture, loose seating and much more. All this, together with our experienced procurement team enables us to offer a complete hassle free package.



<sup>†</sup> Furniture Group also caters for student communal areas, designing, manufacturing and installing student kitchens complete with appliances and rest/dining area furniture.



## Market Sectors 2

I would like to show our appreciation for an excellent job well done on the recent bespoke furniture and fitments you installed for us. Not only were we dealt with the utmost courtesy and efficiency, but the quality is superb. All in all, an excellent all round job. We would have no hesitation in recommending you to anyone who seeks our advice.





Sharon Kinsella, Seasons Holidays

### **Residential Developments**

Having one of Britain's award winning furniture designers, *Simon Bray*, on our design team, provides us with an advantage in this sector. FGC has great expertise in bespoke kitchens, bedrooms and living space furniture. From high end apartments to time share holiday accommodation, we can provide the appropriate designs, manufacturing skills and on-site installation to fulfil all these requirements. FGC's vast experience in design, manufacturing and on-site installations allows us to provide a quality and cost effective solution for all types of residential situations. These skill sets are regularly demonstrated by FGC in residential care homes.

### Hotels & Leisure

An image-driven sector where presentation is paramount to attract the next customer through the door. This in turn promotes *outside-the-box* thinking for designers and architects to come up with something new and inviting. This, of course, then becomes challenging for contractors and FF&E companies alike. FGC thrives on these types of FF&E projects... something new, something different, something that's never been done before ...specialists in every meaning of the word.





## Volkswagen Financial Headquarters, Milton Keynes





The project for Volkswagen Financial Headquarters in Milton Keynes was to a very high quality specification and involved a close working relationship with the architects and main contractor.

We provided a complete furniture and bespoke joinery package.

Samples including full size mock-up sections were manufactured along with working drawings prior to the start of the project. We were also heavily involved in the decision-making process of finishes and the suitability of material finishes. In addition we were responsible for the production of specialist leather and stitching work on 'soft' seating.

Full Project Management was provided throughout. The project was completed on time and within budget. The Client and Main Contractor were extremely pleased with the end result.

#### Specialist materials used:

Porcelain Stone; Granite; Corian; Metals; Glass; Leather; High Gloss Burnished Lacquers; High Gloss Laminates.







# Project completion 31st October 2014

Client

Volkswagen

Main Contractor
Vinci Construction

Architect
PHP Architects

### What we provided

Refreshment Areas
Tea Points/Coffee Points
Copier/Print Areas
Reception Desk
Bench & Laptop Tables
Office Furniture
First Aid Areas
Storage Cupboards
Seating & Tables
Private Booth Desks
Shower Benches & Screens
Wall Panelling
Vanity Units
Corian Fabrication
Glass / Mirrors



Girton College, Cambridge, Student Accommodation

- ★ RIBA Regional Award 2014
- ★ Schüco Excellence Award 2014 Commended
- ★ Green Apple Award 2014





Our brief from the architect, Allies & Morrison, was to manufacture and install to a very high specification, finished products to match the exacting standards of a quality hotel.

After site and office meetings with the main contractor, architect and client, a number of solutions were provided, along with samples for approval. What also made this particular project different from many others was the fact that the rooms underwent stringent 'smoke tests' to ensure that the room was airtight, with no penetrations of the membrane within the walls. This obviously had an effect on our method of installation for the window reveals and desks; completed without problem or delay to our client's complete satisfaction.

#### Specialist materials used:

Hand laid quarter cut Oak veneer with Marmoleum inlays for the desks; metalwork.







## Project completion

6th September 2013

#### Client

University of Cambridge

#### Main Contractor

Balfour Beatty

#### Architect

Allies & Morrison

#### What we provided

Desks/Drawer Units
Cupboards
Window Reveals
Beds/Headboards
Wardrobes
Shelving
Pin Boards
Seating
Courtyard & Poolside Seating
Stairway Handrails
Specialist Metalwork
Specialist Bespoke Joinery



## Library of Birmingham

- ★ NCE Project of the Year Winner 2014
- ★ RIBA West Midlands Building of the Year 2014
- ★ Construction News Project of the Year 2014





Furniture Group Contracts were responsible for the manufacture and installation of a wide range of bespoke furniture for the Library of Birmingham and Repertory Theatre.

A number of drawings were produced by our design team over several months working on the architects' design concepts and visuals. We then produced detailed working drawings and material samples for each individual piece of furniture. We also produced full size sample sections for the architect's and the client's approval prior to manufacture. All items were successfully manufactured by our sister company Furniture Group Manufacturing and installed on time, and within budget.

#### Specialist materials used:

Profiled metal; powder coatings; 1.5mm thick quarter cut oak veneer; glass; vinyl upholstery





# Project completion 30th August 2013

## Client

Birmingham City Council

# Main Contractor Carillion

#### Architect

Mecanoo

#### What we provided

Ticket Office
Retail Unit
Bars
Mobile Bar
Serveries
Information Counter
Cloakroom Counter
Help Points
Mediatheque Booths
Seating
Recycling Stations
Desks
Pods
Cladding



## 11 Southwark Street, London SE1





The accommodation in London SE1 was to a quality specification and started with initial meetings involving the main contractor and the architect. This was a complex and demanding project to meet the client's requirements, with limited site access, all of which demanded a high level of co-ordination and teamwork with the main contractor and other trades.

Samples were supplied and working drawings completed. We provided a complete furniture and joinery package for all eight flats in addition to full project management.

Furniture Group Contracts (FGC) have worked for me on numerous projects. The quality of the finished joinery has been of the highest standard. There is only one FF&E company for us and that is FGC.

Mick Liston, Project Manager - Quinn London Ltd







## Project completion

21st November 2014

#### Client

Private Developer

#### Main Contractor

Quinn London Ltd

#### Architect

De Matos Ryan

#### What we provided:

Full Project Management
Bespoke Joinery
Fitted Kitchens
Fitted Wardrobes & Dressing Tables
Fitted Bathroom Cupboards
Fixtures & Fittings
Corian Fabrication

#### Specialist finishes:

Corian and Acrylic doors to kitchen units.



## **Furniture Group Contracts**

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